September-October 2003

A Jobless Recovery So Far

Waiting for employment to catch up.

■ REVIEW OF RECENT ECONOMIC DEVELOPMENTS

Economic indicators continue to give mixed signals about California's economy. Most indicators outside of employment point to an economy on the mend. And even the two most prominent employment indicators have given confusing signals (see Mixed Messages From Employment below). Despite an ongoing slide in payroll employment, the unemployment rate dropped to its lowest point of the year in September. Home building is still a strong point even though the rate of growth has slowed tremendously.

Employment

Payroll employment continued to slide in September despite a notable drop in the unemployment rate. Industry employment fell by 16,600 in September, and August's losses were revised up to 7,800 from the initially reported 1,900. From September 2002 to September 2003, California nonfarm employment fell by 51,300, or 0.4 percent. In contrast, over the past year, civilian employment grew by 202,900 jobs, or 1.2 percent. Over the same 12 months, national payroll employment fell by 0.3 percent while national civilian employment rose by 0.2 percent.

Manufacturing Grows for a Change

Manufacturing employment increased for the first time since April 2002, adding 3,500 jobs in September. This was also the first month-over-month increase in excess of 1,000 since December 2000. Five other major industry sectors also added jobs. Trade, Transportation and

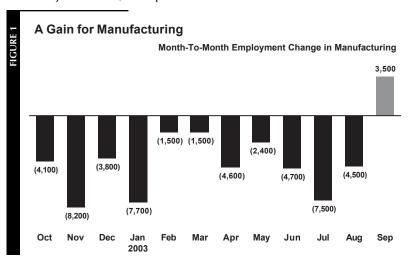
Utilities added 4,400 jobs; Construction, 900; Other Services, 500; Professional and Business Services 300 jobs; and Financial Activities, 100.

Five major industry sectors lost jobs in September. Educational and Health Services lost 9,700 jobs; Leisure and Hospitality, 8,000; Information, 6,000; Government lost 2,300 jobs; and Natural Resources and Mining, 300.

On a year-over-year basis, five industry sectors added jobs, while six declined. From September 2002 to September 2003, employment rose by 29,000 in Leisure and Hospitality, 14,000 in Construction, 12,000 in Educational and Health Services, 11,000 in Financial Activities, and 1,000 in Natural Resources and Mining.

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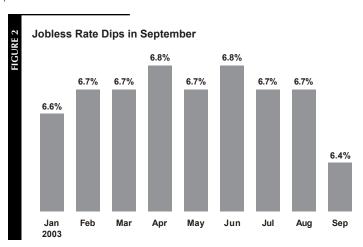
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Over the year, employment fell by 47,000 in Manufacturing, the smallest reduction since May 2001. Nearly 24,000 jobs were lost in Government, with public school employment accounting for the largest share. Over 19,000 jobs were lost in Information, 13,200 in Trade, Transportation and Utilities, 12,600 in Professional and Business Services, and 2,400 in Other Services.

Civilian Employment Improves

In contrast to the negative trend in industry employment, California's civilian employment picture has been improving. The state's unemployment rate dropped 0.3 percentage point to 6.4 percent in September, breaking out of the 6.6 percent to 6.8 percent band it has been stuck in for the last eight months. Civilian employment rose by 39,000 in September, while unemployment fell 64,000. (The national unemployment held steady at 6.1 percent in September).



A year ago, California's unemployment rate was 6.7 percent. Since September 2002, civilian employment has grown by nearly 203,000. Unemployment fell by 56,700. Thus, the employment growth rate over the year, 1.2 percent, outstripped labor force growth, 0.8 percent.

Building Activity

Home building moderates

Homebuilding slowed in August, following a substantial increase in July. Just as volatile multi-family building was responsible for July's surge, it was the chief reason for the slowdown in August. On a year-over-year basis, though, there was improvement in both sectors from August 2002. Total residential construction, as measured by permit issuances, registered a 4.6 percent increase, reaching a seasonally adjusted annual rate of 171,000 units in August. For the first eight months of 2003, residential construction averaged nearly 24 percent more than the same months of 2002, with multifamily residential construction registering the greatest gain, 52.4 percent.

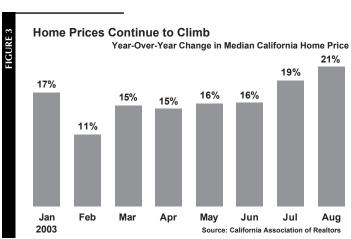
Commercial building recedes after a surge

Following robust activity in July, nonresidential construction slowed dramatically in August. Total nonresidential construction, as measured by the value of permits issued, fell over 21 percent from a very strong level in July. Store construction, which was the source of the July surge, led the slowdown in August. The pace of commercial construction during the first eight months of 2003 was off almost 5 percent from the same months of 2002.

Real Estate

Home sales still going strong

The prospect of rising home mortgage rates stimulated existing home sales in August, boosting them nearly 15 percent above the rate registered a year ago. The sale of 645,720 units on a seasonally adjusted-annual rate basis was a stupendous 8.4 percent increase over July's pace. This August surge means that home sales during the first eight months of 2003 have slightly bettered the record setting pace set during the same months of 2002.



In concert with rising home sales, existing home prices also continued climbing. The median price of existing single-family homes sold in August topped the \$400,000 mark for the first time in history. The new median price, \$404,870 marked a 21 percent increase from a year earlier. Year-over-year home price appreciation has averaged over 16 percent thus far in 2003.

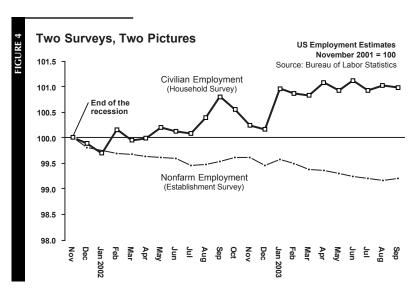
MIXED MESSAGES FROM EMPLOYMENT

Conflicting Indicators

Discerning economic trends from regularly published indicators is an ambiguous science at best. Unraveling conflicting economic signals is the economic forecaster's eternal bailiwick. The current economic recovery is a case in point. Since the official end of the national recession in November 2001 a variety of output measures, such as Gross Domestic Product, have indicated that a recovery is underway. Employment figures, however, have not followed suit, as this is clearly a "jobless" recovery.

However, the most widely used employment measures have attracted attention lately because they are giving contradictory signals. Two employment estimates—nonfarm and civilian—are generated for both the nation and California. The employment estimates developed by the Bureau of Labor Statistics (BLS) and the California Employment Development Department (EDD) are generally highly regarded indicators. These estimates are published on a monthly basis and are derived from systematic surveys of businesses and households. Given their importance, it is vital to understand what these two estimates actually measure and why they have diverged.

At the national level, much has been made of the fact that industry employment has continued to decline ever since the officially dated end of the recession. Since November 2001, national nonfarm employment, estimated from a survey of employers, has fallen 1.04 million, or 0.8 percent. Over the same period, however, estimated civilian employment, derived from a survey of households, has actually grown by 1.36 million, or 1.0 percent. This is a difference of 2.4 million jobs.





A similar phenomenon is evident in the California estimates as well. Since the end of the recession, nonfarm employment has declined by 70,000, or 0.5 percent. Civilian employment, as with the nation, has grown by 23,000, or 1.4 percent.

The nation and California exhibit comparable disparities. The difference between the growth rates of the nation is 1.8 percentage points (-0.8 minus 1.0). For California the difference is 1.9 percentage points (-0.5 minus 1.4).

Different Surveys, Different Results

Even though these deviations are significant, you must take into account what the two series are actually estimating and consider the potential estimation errors that are inherent in both systems. The establishment survey estimates industry, or payroll, employment. It estimates the total number of persons on the payrolls of firms or government agencies employed full or part time who received pay for working any part of the pay period which includes the 12th day of the month. This estimate is based on an establishment payroll survey—the Current Employment Statistics (CES) survey—based on a sample of 400,000 business establishments nationwide—about 42,000 California firms. The survey covers roughly 5 percent of all business establishments that, in total, employ two-thirds of all private-sector workers in the state. This includes temporary and intermittent employees as well as workers on paid sick leave or holiday. In addition to this monthly survey, the estimation process is further enhanced, or "benchmarked", by revisions based on payroll tax reports submitted by California employers covered by the Unemployment Insurance program—essentially all employees.

In contrast, the household survey is far more limited in scope but uses a broader definition of employment. Civilian employment estimates are derived from a monthly survey, the Current Population Survey (CPS), of 60,000 households nationwide—about 5,000 in California. An individual in each sampled household is interviewed to gather information on the labor force activities (jobholding and job seeking) or non-labor force status of the members of the household (16 years of age and older not in an institution such as a prison or mental hospital or on active military duty) during the week that includes the 12th of the month. Based on the activities engaged in—worked, looked for work, etc.—each person is classified as employed, unemployed, or not in the labor force. The total survey numbers are then "weighted," or adjusted to independent population estimates based on updated decennial census results.

Given the significant differences in the estimation methodologies, it is not surprising that they can paint different pictures of the current employment situation. The establishment survey is much broader, effectively encompassing more than a majority of all jobholders. It is also supplemented by information on actual payroll payments (unemployment insurance payments). It's focus on the firm, however, has several limitations. Agricultural employment is not included and neither is self-employment nor domestic employment. It can also take up to two years for a new firm to be included in the set from which the survey is drawn from. The firm sample, designed to encompass as many employees as possible, is also biased towards the largest employers. Thus, employment activities within new, small firms are systematically downplayed.

The household survey covers a broader range of employment. It includes sole proprietors working for themselves, as well as those being paid "under the table." It is, however, based on a much smaller sample and thus raises concerns about its accuracy. The survey contacts only about 0.06 percent of all households. Also, the responses of the interviewees are essentially unverifiable and are based on their personal interpretation.

Each system has its own shortcomings. The critical shortcoming of the nonfarm (establishment) survey is that it tends to undercount new jobs created by new firms. This is most likely to occur during economic expansions. It can, on the other hand, overstate employment by

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Industry, Nonfarm, or Payroll Employment	Civilian Employment
Counts the numbers of jobs for which employers pay wages or salaries.	Counts the number of people who work.
Excludes business owners, self-employed persons, unpaid volunteers or family workers and private household workers.	Includes wage and salary jobs and business owners or self-employed, private household workers or unpaid workers in a family enterprise.
Counts both jobs if a person holds two wage and salaried jobs.	Count multiple jobholders as one employed person.
Does not count jobs held by those not working because of a labor-management dispute.	Includes residents with jobs, but who are not working due to a labormanagement dispute.

counting multiple jobholders more than once. The chief shortcoming of the civilian employment estimate is its small sample size and its reliance on population estimates from the census. While civilian employment is a broader and more sensitive gauge of the employment situation, it's accuracy is more questionable and is subject to more significant revisions. In short, nonfarm employment estimates may understate employment gains during expansions (and downplay losses during recessions), while civilian employment estimates are considered less accurate.

Thus the divergence of the two estimates is easily explained by the nature of the surveys. Take the August 2002 and August 2003 national employment estimates. National civilian employment rose 842,000 over those 12 months. Nonfarm employment during this same time fell by 560,000, a net discrepancy of 1,402,000 jobs. The civilian employment gain included 197,000 new agriculture jobs, 558,000 more self-employed persons, 245,000 more unpaid family members, household workers, and unpaid absences. This accounts for 1,000,000 of the difference. A revision of the census population estimates also added 575,000 to the civilian employment growth estimate. The estimate also included 309,000 more multiple jobholders. Thus, converting the household series to match the nonfarm series converts the civilian job gain to a loss of 425,000 jobs, which is comparable to the losses indicated by the nonfarm series.

The technical census revision had a somewhat different impact on California's civilian employment estimates. The revisions to the estimates lowered job growth in the early months of 2002 but raised them in the last four months of the year. According to the prerevision estimates, civilian employment grew by 31,100 jobs between December 2001 and December 2002 (the last available pre-revision estimate). After the revision, estimated December-to-December growth rose to 94,400 jobs.

How do the alternative employment estimates compare during economic expansions generally? A comparison of the job growth derived from the nonfarm and civilian estimates does not give a clear picture. A current criticism of the nonfarm series is that it misses a significant amount of real job growth. According to the discussion above, the civilian employment estimates are more inclusive—principally they include self-employment—and nonfarm estimates miss employment in new businesses. Thus, the civilian employment series should be a more accurate gauge of economic recoveries.

The respective performances of these two series during the major post-war economic recoveries are

Job Gains 12 Months after Trough 1,000s of Jobs Recession California U.S. Nonfarm Civilian Var. Var. Nonfarm Civilian 1957-58 232 133 (99)2,294 2,137 (157)1960-61 133 143 10 1.631 950 (681)1969-70 299 273 1.435 212 (26)1.647 285 1973-75 351 (66)2,830 3.227 397 1980 252 177 (75)1,762 1,897 135 1981-82 333 321 (12)3,084 3,617 533 1990-91 104 185 81 492 (241)733

90

201

72

(14)

(491)

1,538

324

1,786

815

248

18

215

Employment Growth During Recoveries

not entirely consistent with this critique, however. There are, in addition, significant inconsistencies between the national and California series. Looking at estimated job creation 12 months into each recovery, California nonfarm employment generally out-grew civilian employment. For the nation as a whole, the opposite was true. As the critique holds, average national civilian employment gains outstripped nonfarm gains by about 16 percent. There is also more consistency in the national figures, as civilian gains exceeded nonfarm gains in the last six recoveries.

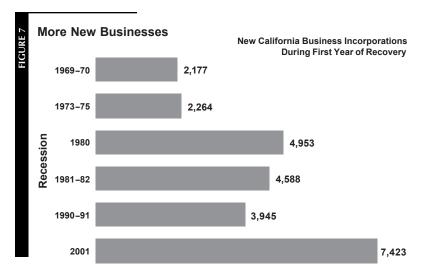
2001

Average

This Recession is Different

A notable point is that it appears that recoveries from the 1990-91 and 2001 recessions differ from earlier periods. In both the national and California cases, post-recession job growth was weaker than in earlier recoveries—both were characterized as "jobless" recoveries. The divergence between the civilian and nonfarm estimates for the state and the nation were significantly larger than in earlier cases.

There are a couple of possible explanations. The difference between the ways the two employment series are estimated may be amplified during episodes of very restrained job growth. By the end of the first year of the current recovery, nonfarm employment in California had expanded only 0.1 percent and civilian employment 0.6 percent. During the first year of recovery from the 1990-91 recession,



nonfarm employment grew 0.9 percent and civilian employment 1.3 percent. The first year growth in the previous recoveries averaged 3.8 percent for nonfarm and 2.7 percent for civilian employment.

Another explanation may involve how new businesses show up. This is a systematic difference between the two series. One of the much-touted benefits of new digital technologies, and the internet in particular, is the greater ease of starting new businesses and out-sourcing work (often to smaller firms). An acceleration of the pace of new business creation could explain why civilian employment is more expansive in the latest recovery. The number of new business incorporations, an indicator of new business formation, during the first year of the recovery from the 2001 recession is more than twice the average number during the same period of the previous recoveries.

Conclusion

It is clear that these two employment estimates paint different pictures. Civilian employment estimates are derived to measure the working population's satisfaction with current job opportunities. It is a less reliable indicator of overall economic activity. On the other hand, to the extent that economic expansion occurs through the creation of new businesses, the nonfarm series probably undercounts employment growth. It is however, a much more accurate measure of the number of wage earning jobs. Given the strengths and weaknesses of both systems, and taking into account technological developments that may be raising the prominence of new and small businesses relative to larger established companies, it would be wise to consider both measures of employment.

Select Indicators

dicators			20			2002	Yr-Over-Yr
Employment	EMPLOYMENT (Seasonally adjusted)	<u>Sep</u>	<u>Aug</u>	<u>Jul</u>	<u>Jun</u>	<u>Sep</u>	% Change
Employment	Civilian employment (000) Unemployment (000) Unemployment rate	16,450 1,119 6.4	16,411 1,183 6.7	16,472 1,189 6.7	16,453 1,199 6.8	16,247 1,176 6.7	1.2 -4.8
	Nonagricultural wage and salary employment (000) a/	14,419.1	14,435.7	14,443.5	14,453.5	14,470.4	-0.4
	Goods-producing industries Natural resources and mining Construction Manufacturing	2,385.3 23.3 7 85.6 1,576.4	2,381.2 23.6 784.7 1,572.9	2,387.0 23.3 786.3 1,577.4	2,394.9 22.7 787.3 1,584.9	2,417.3 22.3 771.6 1,623.4	-1.3 4.5 1.8 -2.9
	Service-providing industries Trade, transportation, and utilities Information Financial activities Professional and business services Educational and health services Leisure and hospitality Other services Government	12,033.8 2,729.9 4 66.4 865.7 2,109.0 1,520.5 1,409.1 5 01.8 2,431.4	12,054.5 2,725.5 472.4 865.6 2,108.7 1,530.2 1,417.1 501.3 2,433.7	12,056.5 2,727.2 475.4 865.3 2,103.2 1,524.9 1,413.2 501.9 2,445.4	12,058.6 2,726.5 473.2 864.8 2,106.3 1,524.6 1,411.3 504.4 2,447.5	12,053.1 2,743.1 485.7 854.7 2,121.6 1,508.5 1,380.1 504.2 2,455.2	0.2 -0.5 -4.0 1.3 -0.6 0.8 2.1 -0.5 -1.0
Hours & Earnings	HOURS AND EARNINGS IN MANUFACTURING (Not sea Average weekly hours Average weekly earnings Average hourly earnings	asonally adjus 39.9 \$602.09 \$15.09	39.7 \$597.49 \$15.05	39.2 \$591.53 \$15.09	40.0 \$601.20 \$15.03	40.2 \$594.56 \$14.79	-0.7 1.3 2.0
Consumer Prices	CONSUMER PRICE INDEX (1982-84=100) (Not seasona All Urban Consumers Series California Average	n.a.	190.3	n.a.	189.9	n.a.	
	San Francisco CMSA Los Angeles CMSA	n.a. 188.2	196.3 186.9	n.a. 186.3	196.3 186.3	n.a. 183.4	2.6
	Urban Wage Earners and Clerical Workers Series California Average San Francisco CMSA Los Angeles CMSA	n.a. n.a. 181.9	183.9 192.3 180.5	n.a. n.a. 179.6	183.2 192.2 179.6	n.a. n.a. 176.3	 3.2
Construction	CONSTRUCTION Private residential housing units authorized (000) b/ Single units Multiple units	190 151 39	174 129 44	196 134 63	177 130 47	183 132 50	3.8 14.4 - 22.0
	Residential building authorized valuation (millions) c/	40,131	35,965	38,206	34,566	35,214	14.0
	Nonresidential building authorized valuation (millions) c/	14,183	12,662	16,011	13,561	13,755	3.1
	Nonresidential building authorized valuation (millions) d/ Commercial Industrial Other Alterations and additions	1,233 349 124 291 469	1,182 325 109 271 477	1,257 384 102 274 4 97	1,254 343 117 278 517	1,201 4 12 102 266 4 21	2.7 - 15.2 20.9 9.3 11.5
Auto Sales	AUTO SALES (Seasonally adjusted) New auto registrations (number)	n.a.	122,681	134,294	141,663	150,325	

a/ The wage and salary employment information is now based on the new North American Industry Classification System (NAICS)
 b/ Seasonally adjusted at annual rate
 c/ Seasonally adjusted
 d/ Not seasonally adjusted
 n.a. Not available

Select Indicators

Continued VACANCY RATES FOR THIRD QUARTER 2003 (Percent)

(Percent)		Industrial		
	Downtown	Suburban	Total	
Northern and Central California:				
Oakland	15.6	16.8	16.6	
Sacramento	11.9	12.5	12.3	15.3
San Francisco	18.7	27.7	21.5	13.4
San Jose	18.7	22.4	21.6	
Southern California:				
Los Angeles Metro	18.7	14.3	15.0	8.8
Orange County		14.4	14.4	
San Diego	10.6	12.1	11.8	9.7
Ventura County		8.8	8.8	
National Average	14.5	18.2	16.8	11.7

MEDIAN PRICE OF EXISTING SINGLE-FAMILY HOMES

	200	02			2003	3	
Jan	\$287,080	Jul	321,900	Jan	\$336,740	Jul	383,320
Feb	294,870	Aug	332,970	Feb	327,120	Aug	400,020
Mar	305,840	Sep	322,450	Mar	352,780	Sep	380,040
Apr	317,120	Oct	322,990	Apr	363,930	•	
May	319,590	Nov	327,500	May	369,450		
Jun	324,640	Dec	339,570	Jun	376,260		

Leading Indicators/^A

			ufacturing	Unemployment	New	Housing Unit
		Overtime <u>Hours</u>	Average Weekly Hours	Insurance Initial Claims	Business Incorporations	Authorizations (Thousands)
1999	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	4.7 4.7 4.7 4.8 4.7 4.6 4.5 4.5 4.5 4.9	42.4 42.0 42.0 42.0 41.9 41.8 41.5 41.0 41.6 41.5 41.5	51,796 53,199 53,206 52,538 50,431 51,566 51,040 51,062 50,237 49,132 52,076 44,959	4,901 5,119 6,041 5,097 5,221 5,575 5,358 5,798 5,876 5,555 5,864 6,654	138.3 133.9 138.1 133.2 132.6 158.9 147.0 133.2 138.8 131.9 141.2 150.3
2000	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	5.0 4.9 4.8 5.2 5.0 5.0 5.2 4.9 5.0 5.1 4.8	41.8 41.4 42.0 41.6 41.6 41.8 41.7 41.6 41.7 41.6 41.5	50,055 50,359 47,573 44,590 47,976 49,394 48,033 47,830 47,485 48,851 49,192 52,526	6,476 6,939 8,390 7,564 6,542 7,339 7,327 7,026 7,205 7,097 7,326 6,457	153.9 151.3 157.6 125.2 137.7 180.7 132.5 150.9 143.4 136.1 160.3 157.0
2001	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	4.1 4.2 4.0 3.5 3.8 3.8 3.9 3.9 3.7 3.6 3.7	39.9 40.2 39.9 39.5 39.7 39.3 39.5 39.6 39.5 39.3 39.0 39.3	47,065 51,343 53,726 53,017 56,205 55,053 55,764 57,542 59,829 64,090 57,914 47,557	7,474 6,465 6,562 6,217 6,714 6,429 6,494 7,309 6,149 6,933 7,216 6,922	194.6 138.4 146.5 152.7 152.8 149.0 129.5 158.4 114.3 145.1 141.3 162.8
2002	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	3.8 4.0 4.1 4.1 4.1 4.0 4.0 3.9 3.7 3.9 3.9	39.0 39.5 40.0 40.0 39.7 39.9 39.3 39.8 39.8 39.5 39.6 39.7	66,867 55,653 60,564 64,132 60,539 59,679 63,104 61,589 61,305 63,105 58,190 58,106	7,175 6,932 7,369 7,305 8,520 7,012 7,174 7,645 7,726 7,929 7,370 7,778	150.8 166.2 147.1 162.4 156.2 150.1 179.7 164.0 182.8 214.3 188.6 152.3
2003	Jan Feb Mar Apr May Jun Jul Aug Sep	3.9 4.1 3.7 3.7 3.8 3.7 3.9 3.8 3.9	39.7 39.9 39.8 39.8 39.9 39.5 39.5 39.5	60,938 58,324 58,847 65,902 60,158 61,883 61,862 58,148 n.a.	7,275 8,809 7,228 7,840 7,772 7,939 7,913 7,108 8,865	192.4 261.2 188.5 188.1 210.2 176.6 196.3 173.8 190.3

a/ Seasonally adjusted by the California Department of Finance. n.a. Not available

Coincident			Nonagricultural Employment (Thousands)	Manufacturing Employment (Thousands)	Unemployment Rate (Percent)	Unemployment Avg. Weeks Claimed (Thousands)
Indicators/A Employment, Unemployment	1999	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	13,749 13,782 13,811 13,861 13,893 13,910 14,009 14,014 14,054 14,115 14,148 14,201	1,831 1,829 1,826 1,828 1,824 1,823 1,827 1,825 1,834 1,839 1,839 1,837	5.6 5.6 5.5 5.4 5.3 5.2 5.1 5.0 4.9 4.9	356 367 375 364 373 375 348 352 364 340 344 347
	2000	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	14,201 14,258 14,308 14,338 14,416 14,458 14,484 14,529 14,578 14,580 14,635 14,678	1,842 1,842 1,843 1,846 1,846 1,856 1,865 1,865 1,865 1,865 1,868 1,874	5.0 5.0 5.0 5.1 5.1 5.0 5.0 4.9 4.8 4.8	359 347 355 337 326 331 331 334 313 326 344 324
	2001	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	14,717 14,719 14,725 14,662 14,647 14,635 14,569 14,582 14,525 14,518 14,485 14,485	1,874 1,865 1,855 1,831 1,814 1,798 1,776 1,776 1,762 1,741 1,725 1,704 1,688	4.7 4.8 4.9 5.1 5.2 5.3 5.6 5.7 6.0 6.2 6.2	354 356 364 386 413 421 445 471 478 524 512 520
	2002	Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	14,435 14,444 14,465 14,486 14,514 14,504 14,455 14,479 14,470 14,493 14,502 14,465	1,674 1,665 1,661 1,661 1,658 1,651 1,639 1,630 1,623 1,619 1,611	6.4 6.5 6.6 6.6 6.7 6.7 6.7 6.7 6.8 6.8	511 538 527 541 553 542 549 530 541 541 509 517
Income, Wages,	2003	Jan Feb Mar Apr May Jun Jul Aug Sep	14,493 14,478 14,475 14,461 14,447 14,444 14,454 14,444 14,436 14,419	1,600 1,598 1,597 1,592 1,590 1,585 1,577 1,573 1,576	6.6 6.7 6.7 6.8 6.7 6.8 6.7 6.7	509 514 511 571 540 552 555 535 n.a.
<u>Taxable Sales</u>			Personal Income (\$ millions)	Total Wages & Salaries (\$ millions)	Taxable Sales (\$ millions)	
	2000	Qtr I Qtr II Qtr III Qtr IV	1,073,810 1,088,418 1,121,937 1,118,553	625,352 629,086 653,939 645,688	107,393 109,940 111,702 112,045	
	2001	Qtr I Qtr II Qtr III Qtr IV	1,147,945 1,134,569 1,121,148 1,115,811	663,059 651,966 638,918 634,199	111,989 111,275 108,517 109,442	
	2002	Qtr I Qtr II Qtr III Qtr IV	1,138,871 1,153,961 1,160,405 1,167,754	638,577 642,158 643,080 648,558	108,528 109,986 111,384 107,572	
	2002		1,170,500	CEE 076	100,070	

a/ Seasonally adjusted by the California Department of Finance with the exception of the nonagricultural and manufacturing employment and the unemployment rate which are seasonally adjusted by the California Employment Development Department n.a. Not available

655,276 n.a. 109,378 111,712

2003 Qtr I Qtr II

1,178,509

Other Indicators

		Contracts	Fore	ign Trade thro	ugh Cali	fornia Ports			
	\$ millions	% of U.S.		\$ millions	% of U.S.		\$ millions		\$ millions
1981-82	22,685	21.8	1992-93	22,952	20.1	2002		2003	
1982-83	26,387	22.2	1993-94	22,573	20.5	Jan	24,205	Jan	25,997
1983-84	28,520	23.0	1994-95	18,277	16.8	Feb	24,197	Feb	24,781
1984-85	29,115	20.8	1995-96	18,230	16.7	Mar	26,263	Mar	28,573
1985-86	27,738	20.4	1996-97	18,477	17.3	Apr	27,081	Apr	28,309
1986-87	24,515	18.4	1997-98	17,401	15.9	May	27,382	May .	27,627
1987-88	23,458	18.7	1998-99	17,372	15.1	Jun	28,972	Jun	29,517
1988-89	23,125	19.3	1999-00	18,100	14.7	Jul	28,333	Jul	30,348
1989-90	22,312	18.4	2000-01	19,939	14.7	Aug	29,634	Aug	29,472
1990-91	24,265	19.5	2001-02	23,816	15.0	Sep	28,764		
1991-92	23,843	21.2				Oct	27,547		
						Nov	29,567		
						Dec	27,857		

a/ U.S. fiscal year: October through September

■ ECONOMIC INDICATOR CHARTS

Series classification as leading or coincident indicators generally follows that established by the National Bureau of Economic Research. The exceptions to this are manufacturing employment and taxable sales. These series are discussed in the technical note below.

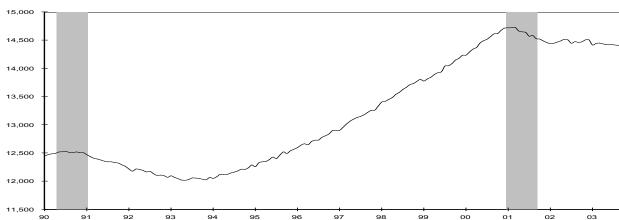
Whenever appropriate, data used in the charts have been seasonally adjusted. The method of seasonal adjustment is the X-11 Arima program. Persons interested in a detailed description of this method are referred to Statistics Canada, The X-11 Arima Seasonal Adjustment Method (Catalog No. 12-564E, February 1980).

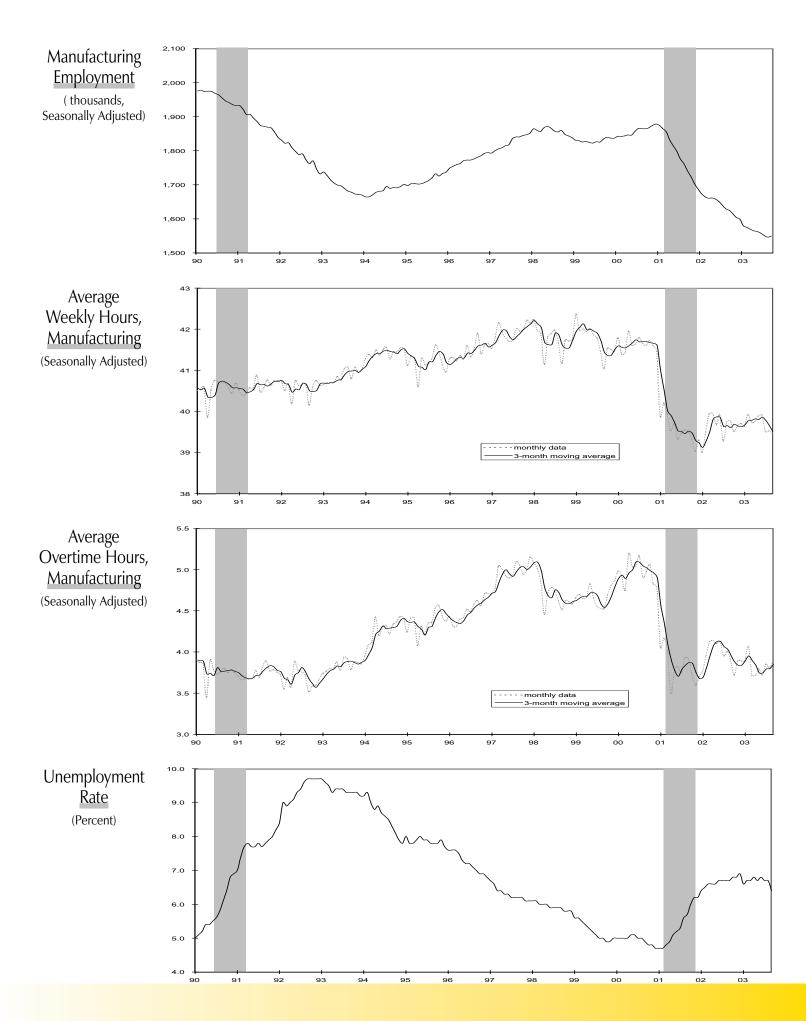
Under the X-11 Arima method, the addition of new data points changes historical seasonal factors. To avoid monthly data changes in the California Economic Indicators it is necessary to "freeze" the seasonally adjusted data through the past year and manually compute current year values from the projected seasonal factors. Thus historical revisions will be incorporated annually.

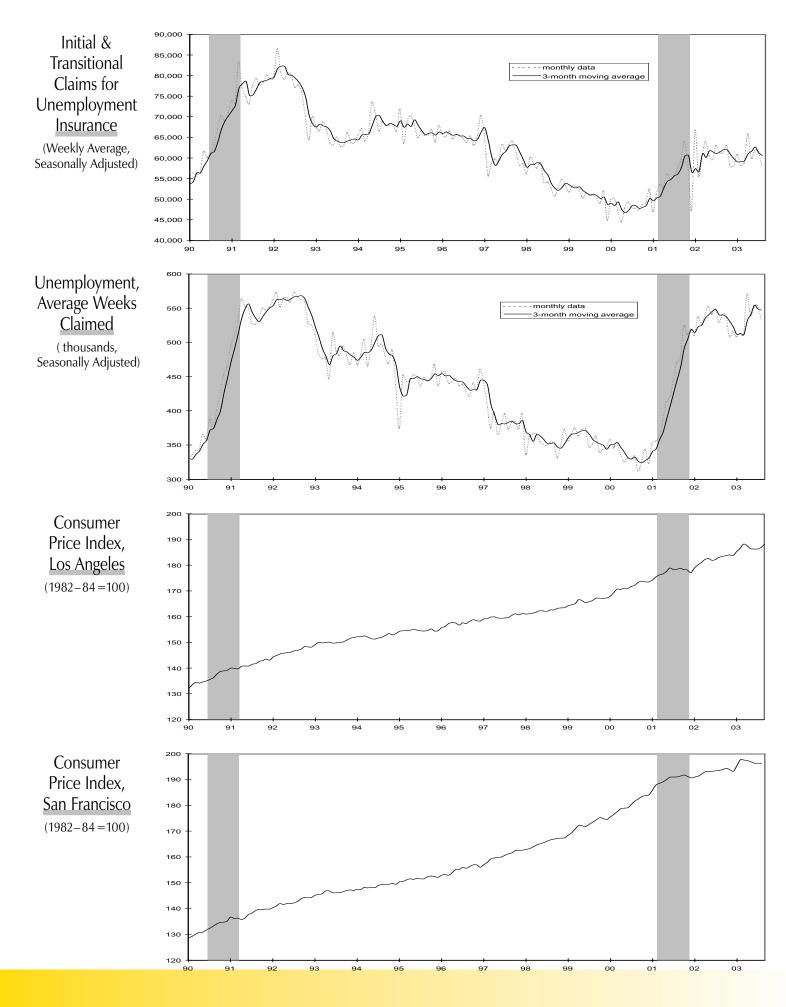
This series is an addition to the NBER indicator list. It is used here because it appears to show cyclical fluctuations clearly and extends the limited number of series presently available for the State.

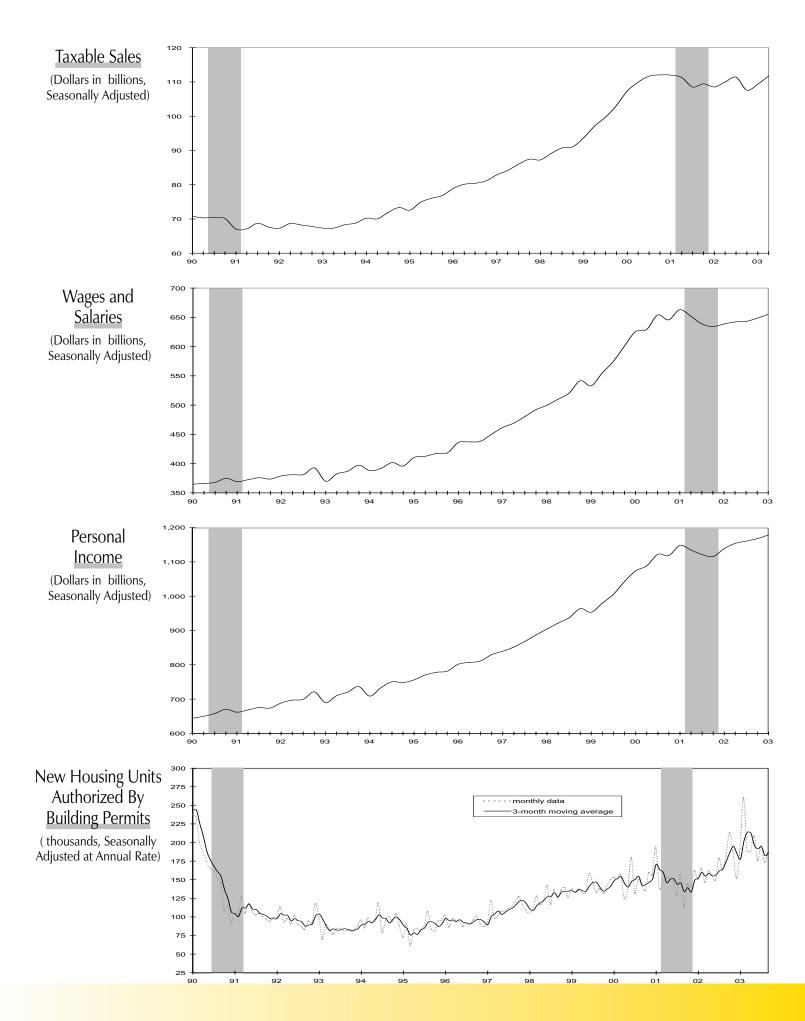
Taxable sales are used here as a proxy for retail trade. Data on the latter are not available for California prior to 1964. The taxable series includes sales by both retail and wholesale establishments, and is, therefore, a broad indicator of business activity. It has been classified as a coincident indicator on the basis of fluctuations in the series since 1950. The other indicators shown are for general interest only. They are not directly related to the cyclical indicator series, but are of interest to persons looking at overall economic developments.

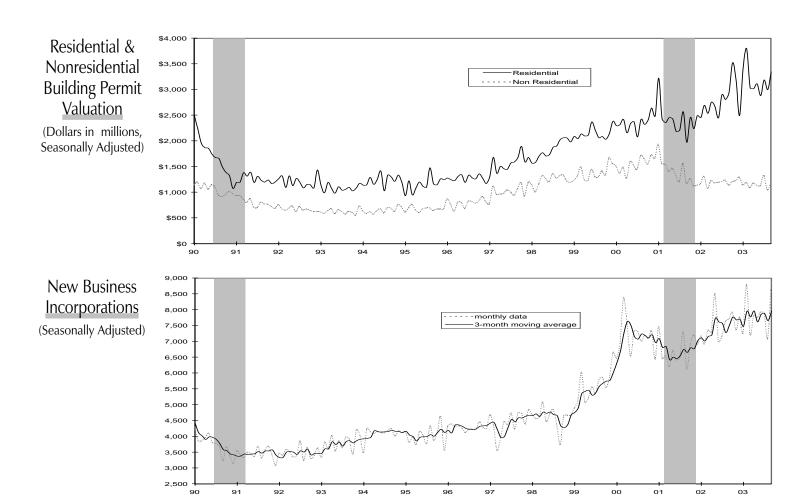












■ BUSINESS CYCLES

REFERENCE DATES OF UNITED STATES BUSINESS CYCLES, 1854-2001

Init <u>Tro</u>		Pe	ak	Terminal Trough		Expansion (months)	Contraction (months)	Total (months)
Dec.	1854	June	1857	Dec	1858	30	18	48
Dec.	1858	Oct.	1860	June	1861	22	8	30
June	1861	April	1865	Dec.	1867	46	32	78
Dec.	1867	June	1869	Dec.	1870	18	18	36
Dec.	1870	Oct.	1873	March	1879	34	65	99
March	1879	March	1882	May	1885	36	38	74
May	1885	March	1887	April	1888	22	13	35
April	1888	July	1890	May	1891	27	10	37
May	1891	Jan.	1893	June	1894	20	17	37
June	1894	Dec.	1895	June	1897	18	18	36
June	1897	June	1899	Dec.	1900	24	18	42
Dec.	1900	Sept.	1902	Aug.	1904	21	23	44
Aug.	1904	May	1907	June	1908	33	13	46
June	1908	Jan.	1910	Jan.	1912	19	24	43
Jan.	1912	Jan.	1913	Dec.	1914	12	23	35
Dec.	1914	Aug.	1918	March	1919	44	7	51
March	1919	Jan.	1920	July	1921	10	18	28
July	1921	May	1923	July	1924	22	14	36
July	1924	Oct.	1926	Nov.	1927	27	13	40
Nov.	1927	Aug.	1929	March	1933	21	43	64
March	1933	May	1937	June	1938	50	13	63
June	1938	Feb.	1945	Oct.	1945	80	8	88
Oct.	1945	Nov.	1948	Oct.	1949	37	11	48
Oct.	1949	July	1953	May	1954	45	10	55
May	1954	Aug.	1957	April	1958	39	8	47
April Feb. Nov. March July Nov. March	1958 1961 1970 1975 1980 1982 1991	April Dec. Nov. Jan. July July March	1960 1969 1973 1980 1981 1990 2001	Feb. Nov. March July Nov. March Nov.	1961 1970 1975 1980 1982 1991 2001	24 106 36 58 12 92 120	10 11 16 6 16 8	34 117 52 64 28 100 128

CHRONOLOGY

The following summary lists economic, political, and natural developments which have influenced California economic indicators, and may account for unusual movements in the series. Appraisal of the charts will be facilitated in many cases by taking into consideration those factors which may be contributing to temporary directional changes in business activity which are not indicative of significant changes in the economic situation of the State. In addition, major national and international events of general interest have also been included. A similar summary of events dating back to 1956 is available at the Department's internet home page at: www.dof.ca.gov

2001

January 1	California's minimum wage raised from \$5.75 to \$6.25. The California state rate portion of the total 7.25% sales tax rate was reduced by .25%, to a total tax rate of 7.00%.
January 3	Federal funds rate reduced to 6.0 percent from 6.5 percent. Discount rate reduced to 5.5 percent from 6.0 percent.
January 17	OPEC to cut oil production by 1.5 million barrels a day, or 5.6 percent of current output.
January 31	Federal funds rate reduced from 6.0 percent to 5.5 percent. Discount rate reduced from 5.5 percent to 5.0 percent.
March 19	OPEC to cut oil production by 1 million barrels a day.
March 19-20	California suffered rolling blackouts.
March 20	Federal funds rate reduced from 5.5 percent to 5.0 percent. Discount rate reduced from 5.0 percent to 4.5 percent.
March 27	California regulators approved retail electric rate increase.
March 29	GDP grew at an annual rate of 1 percent in the fourth quarter, the lowest in more than 5 years.
April 6	PG&E utility unit files for bankruptcy.
April 18	Federal funds rate reduced from 5.0 percent to 4.5 percent. Discount rate reduced from 4.5 percent to 4.0 percent.
April 23	A Tosco refinery explosion pushed gasoline prices to near record highs.
April 24	Standard & Poors lowered California's bond rating from AA to A+
April 27	GDP grew at an annual rate of 2 percent in the first quarter.
May 7-8	California hit by rolling blackouts.
May 15	Federal funds rate reduced from 4.5 percent to 4.0 percent. Discount rate reduced from 4.0 percent to 3.5 percent.
June 7	Federal tax cut was signed into law.
June 18	The Federal Energy Regulatory Commission adopted a price "mitigation" plan designed to reduce spikes in wholesale electricity prices in California and other Western states.
June 27	Federal funds rate reduced from 4.00 percent to 3.75 percent. Discount rate reduced from 3.50 percent to 3.25 percent.
June 29	First quarter GDP growth rate revised to 1.2 percent.
August 21	Federal funds rate reduced from 3.75 percent to 3.50 percent. Discount rate reduced from 3.25 percent to 3.00 percent.

August 29 Second quarter GDP grew at a 0.2 percent annual rate.

Discount rate reduced from 3.25 percent to 3.00 percent.

August 29 Second quarter GDP grew at a 0.2 percent annual rate.

September 11 Terrorists attack World Trade Center and the Pentagon.

September 11–14 U.S. stock trading halts.

September 17 Federal funds rate reduced from 3.50 percent to 3.00 percent.

Discount rate reduced from 3.00 percent to 2.50 percent.

Dow Jones Industrials record biggest point drop in history, falling 684.41.

October 2 Federal funds rate reduced from 3.00 percent to 2.50 percent.

Discount rate reduced from 2.50 percent to 2.00 percent.

October 26 Lockheed Martin Corporation awarded defense contract.

November 6 Federal funds rate reduced from 2.50 percent to 2.00 percent.

Discount rate reduced from 2.00 percent to 1.50 percent.

November 26 Recession in the US began in March 2001, according to NBER.

December 2 Enron filed for bankruptcy protection.

December 11 Federal funds rate reduced from 2.00 percent to 1.75 percent.

Discount rate reduced from 1.50 percent to 1.25 percent.

China becomes WTO member.

December 21 GDP down 1.3 percent in Q3.

December 31 Markets fall for a second straight year for the first time since 1974.

2002

January 1 Taiwan becomes WTO member.

OPEC to cut oil production by 6.5 percent.

Euro becomes legal tender in 12 European countries.

January 6 Unemployment insurance benefits increased in California.

February 28 GDP up 1.4 percent in Q4.

March 9 California's "Job Creation and Worker Assistance Act of 2002" was signed into

law that provides for temporary extended unemployment compensation.

March 28 GDP up 1.7 percent in Q4.

April 25 Security and Exchange Commission launched a formal

investigation of Wall Street analysts' conflicts of interest.

May 13 President Bush signed a 10-year, \$190 billion farm bill

that promises to expand subsidies to growers.

June 27 GDP up 6.1 percent in Q1.

July 5 Foreign direct investment flows to developed countries declined by 56% in 2001,

with the United States seeing the largest fall off to its lowest level since 1997.

July 8 Intel launches its Itanium 2 chip.

July 10 President Bush called for stiffer penalties to eradicate corporate fraud.

July 15 Pfizer to buy Pharmacia.

July 16 The dollar sank against the euro for the first time in more than two years.

Intel to eliminate 4,000 jobs.

July 21 WorldCom filed for bankruptcy protection.

July 22 The Dow Jones industrial average sank to its lowest level in nearly four years.

Both the Nasdaq and S&P 500 are at their lowest levels since the first half of 1997.

July 30 President Bush signed into law the Public Company

Accounting Reform and Investor Protection Act.

July 31 GDP growth slowed to 1.1 percent in Q2 from revised 5.0 percent in Q1.

Last year's data was also revised indicating that the economy shrank in each

of the first three quarters.

Venture capital investments hit four-year low.

August 8 IMF signed an emergency loan to Brazil.

August 11 U.S. Airways filed for bankruptcy.

August 20 The U.S. trade deficit narrowed in June, following

two straight record monthly deficits.

September 27 Cargo operations at 29 West Coast ports ground to a halt when terminal operators locked out unionized workers.

November 6 Federal funds rate reduced from 1.75 percent to 1.25 percent.

Discount rate reduced from 1.25 percent to 0.75 percent.

December 9 United Airlines filed for bankruptcy protection.

December 19 Standard & Poor's lowered California's bond rating to an A from an A+.

2003

February 10 Moody's lowered California's bond rating to A2 from A1.

February 14–17 A major snowstorm hit the Middle Atlantic and Eastern states.

February 26 Doctors in Hong Kong report the first case of a flu-type virus "Atypical Pneumonia"

now more commonly known as Severe Acute Respiratory Syndrome (SARS).

March 20 Operation Iraqi Freedom begins.

April 9 Baghdad falls and Iraqis and American troops topple statue of Saddam Hussein.

April 14 President Bush declares conclusion of major combat operations in Iraq.

June 25 Federal funds rate reduced from 1.25 percent to 1 percent,

the lowest rate in 45 years.

June 26 GDP up 1.4 percent in Q1.

July 17 The US recession ended in November 2001, according to NBER.

July 24 S&P lowered California's bond rating from "A" to "BBB".

July 25 United States Treasury begins mailing \$400 per child tax rebate checks.

August 2 Governor Gray Davis signs the 2003-04 state budget bill.

August 4 Moody's lowered California's bond rating from A2 to A3.

August 28 GDP grew at a revised 3.1 percent annual rate in the 2nd quarter.

September 3 Light vehicle sales in the U.S. reach 19.0 million in August, the second best

monthly rate ever.

October 21 Wildfires breakout in Southern California, eventually burning 743,000 acres and

destroying over 3,500 homes.

October 30 GDP grew by 7.2 percent, its fastest rate since 1984.

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B S	July/Aug	4.05
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-01	Nov/Dec	1.35
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